

No. F. 19011/02/80-IOC New Delhi, the 5th June, 1980

To

Shri C.R. Das Gupta
Chairman , Indian Oil Corporation Limited
Indian Oil Bhavan
Janpath
New Delhi-110001.

Shri R.M. Bhandari
Chairman-cum-Managing Director
Hindustan Petroleum Corporation Limited
17, Jamshedji Tata Road,
Post Box No. 11041
Bombay-400020.

Shri R.N. Bhatnagar
Chairman-cum-Managing Director
Bharat Petroleum Corporation Limited
Bharat Bhavan
4 & 6, Currimbhoy Road,
Ballard Estate
Bombay-400038.

Shri S.Ketharman
Managing Director
Indian Oil Corporation Limited
(Marketing Division)
254-C, Dr. Annie Besant Road Prabhadevi, Bombay-400025.

Shri A.P. Bhalla
Finance Director
Indo-Burma Petroleum Company Limited
5 Grahm Road
Ballard Estate
Bombay-400001.

Subject :- Policy for award of dealerships/agencies of oil companies.

Dear Sir,

I am directed to say that the subject referred above has been examined in the Ministry in consultation with the oil companies and Government have decided as indicated below :

1. The reservation for various categories will be as follows :--

(a) 25% of all types of dealerships/agencies should continue to be reserved as before for persons belonging to Scheduled Castes/Scheduled Tribes. The interse distribution of outlets between SC/ST within this quote would be different for each state and will be communicated shortly.

(b) 25% of all types of dealerships/agencies should be reserved for unemployed graduates preference being given to person having technical qualifications. Applications of only those unemployment graduates will be considered, the joint income of whose parents does not exceed Rs. 15,000/- per annum.

(c) 10% of all dealerships/agencies should be reserved for defence personnel disabled in war.

(d) 10% of all dealerships/agencies should be kept reserved for physically handicapped persons, other than those covered by (c) above.

(e) The remaining 30% of all agencies/dealerships may be awarded on commercial considerations.

3. Reservations percentage in respect of categories from (a) to (e) would be main aimed for each State/Union Territory. A Roster as annexed will operate on a rolling basis. It will be an industry roster.

4. No person shall be awarded new dealerships/agencies if he or any of his close relatives like his spouse, father, brother or son, etc. already holds a dealership/agency with any oil company.

5. All appointments should be made after advertisement in Newspapers in circulation in the areas concerned.

6. The Selection Committee for selection of Scheduled Castes/Scheduled Tribes candidates will be the same as for the general candidates with the addition of a representative of the State Government not below the rank of Deputy Secretary to the State Government. The selection committee for all other candidates shall consist of a representative of the concerned oil company and of one representative each of the two other major public sector oil companies.

7. The selection committee should prepare a panel of 4 names in order of merit and should clearly spell out the reasons for inclusion of the persons concerned in the panel.

8. Candidates of all categories selected for award of agency should arrange the necessary land/finance within 4 months of the selection, failing which the oil companies will have the right to award the agency to the next man in the panel.

9. Deposits should not be collected from Scheduled Castes/Scheduled Tribes candidates, unemployed graduates, defence personnel disabled in war, physically handicapped person, Consumers' Co-operative Societies and Agro-Industries Corporations selected for the dealerships/agencies.

10. The oil companies will actively assist the successful candidates to obtain finances from financial institutions if this is required.

11. The minimum educational qualifications, except in the case of category 2(b), will be matriculation and the maximum age limit of 50 years shall continue as before. The age limit for unemployed graduates shall be 30 years.

Yours faithfully, Sd/-

(PRABIR SENGUPTA)

Director,
Tele No. 382572

Copy to : MC Section
Guard File Policy Folder.

100 points Roster for reservation of outlets/agencies for various categories to be implemented for each State/Union Territory on an Industry basis.

SC/ST UG PH Disabled Defence Open 25% 01 06 10 13 16 21 26 30 33 36 41 46 50 53
56 61 66 70 73 76 81 86 90 93 96 25% 02 07 11 17 20 22 27 31 37 40 42 47 51 57 60 62
67 71 77 80 82 87 91 97 100 10% 04 14 24 34 44 54 64 74 84 94 10% 08 18 28 38 48 58
68 78 88 98 30% 03 05 09 12 15 19 23 25 29 32 35 39 43 45 49 52 55 59 63 65 69 72 75
79 83 85 89 92 95 99

SC/ST = Scheduled Castes/Scheduled Tribes

UG = Unemployed Graduates

PH = Physically Handicapped

DDP = Disabled Defence Persons

Open = General